



Super Stars



December 2025 Newsletter, November Results



Our New Consultants



NEW CONSULTANT:

Renee Johnson
Debbie Laswell

FROM:

Corning, CA
White City, OR

RECRUITED BY:

Veronica Wilkins
Cynthia Hedges

Look who's on target for

Star Consultant

| Name | Total | Sapphire | Ruby | Diamond | Emerald | Pearl |
|-------------------|------------|------------|------------|------------|------------|------------|
| Sadie Cowan | \$1,812.50 | ★ | \$ 587.50 | \$1,187.50 | \$1,787.50 | \$2,987.50 |
| Carrie Ramirez | \$1,805.00 | ★ | \$ 595.00 | \$1,195.00 | \$1,795.00 | \$2,995.00 |
| Veronica Wilkins | \$1,415.00 | \$ 385.00 | \$ 985.00 | \$1,585.00 | \$2,185.00 | \$3,385.00 |
| Jeanne Fogleman | \$1,284.00 | \$ 516.00 | \$1,116.00 | \$1,716.00 | \$2,316.00 | \$3,516.00 |
| Leticia Guzman | \$830.00 | \$ 970.00 | \$1,570.00 | \$2,170.00 | \$2,770.00 | \$3,970.00 |
| Karen Horn | \$778.50 | \$1,021.50 | \$1,621.50 | \$2,221.50 | \$2,821.50 | \$4,021.50 |
| Kristina Cook | \$777.00 | \$1,023.00 | \$1,623.00 | \$2,223.00 | \$2,823.00 | \$4,023.00 |
| Jennifer Thompson | \$764.00 | \$1,036.00 | \$1,636.00 | \$2,236.00 | \$2,836.00 | \$4,036.00 |
| Kathleen Brooks | \$714.00 | \$1,086.00 | \$1,686.00 | \$2,286.00 | \$2,886.00 | \$4,086.00 |
| Carol Fairbanks | \$712.00 | \$1,088.00 | \$1,688.00 | \$2,288.00 | \$2,888.00 | \$4,088.00 |
| Colleen Henggeler | \$643.50 | \$1,156.50 | \$1,756.50 | \$2,356.50 | \$2,956.50 | \$4,156.50 |
| Nadia Ahmad | \$632.00 | \$1,168.00 | \$1,768.00 | \$2,368.00 | \$2,968.00 | \$4,168.00 |

Red Jacket Club



Future Director/DIQ

Sales Director

Sales Director



Who's Next?

Jessica Feske
Senior Sales Director

Stephanie Arbaugh
Sales Director

DIQ - Free Chevy Malibu | 9% or 13% Recruiting Commissions | \$50 Team Building Bonus Team Manager Pin & Scarf | 85% of Insurance Paid License & Registration FREE **Sales Director** - Rewards...All of the below | PLUS MORE! 4%, 9%, or 13% personal team commission | Unit commission of 9%, 13%, or 23% | Personal Recruiting Bonus Doubles to \$100 Special Gifts | Recognition, & Travel Eligible for Pink Cars and Top Trips Eligible for Paid Term Life & Disability Insurance

Star Team Builder
3+ Active

Team Leader
5+ Active

Elite Team Leader
8+ Active



Anne Weidenweber

Veronica Wilkins

Who's Next?

Star Team Builder- 4%, 6%, or 8% commission | \$50 Rebate on Red Jacket | \$50 Team Building Bonus | Star Team Builder Pin **Team Leader** - 9% or 13% Commission \$50 Team Building Bonus Team Leader Pin Eligible to go on-target for car **Elite Team Leader** - 9% or 13% Commission 5% Second-Tier Commission \$50 Team Building Bonus

Senior Consultants
1+ Active



Morgan Kersting

Vlada Riazanceva

Lucinda Khalil



Portia Franklin

Sadie Cowan

Julie York

Senior Consultant: 4% commission | Senior Consultant Pin | Eligible to Order Red Jacket with 2nd Recruit | \$50 Team Building Bonus

Last Month's Orders

| | |
|------------------|------------|
| Jeanne Fogleman | \$1,264.00 |
| Sadie Cowan | \$1,019.00 |
| Veronica Wilkins | \$978.00 |
| Nadia Ahmad | \$632.00 |
| Carrie Ramirez | \$602.00 |
| Emily Stewart | \$334.50 |
| Diane Berger | \$332.00 |
| Cynthia Hedges | \$331.00 |
| Kristina Cook | \$330.00 |
| Holly Gisler | \$329.00 |
| Mary Voskuil | \$321.50 |
| Renee Johnson | \$314.00 |
| Janelle Rabuck | \$313.00 |
| Holly Armstrong | \$312.00 |
| Leticia Guzman | \$282.00 |
| Tanya Ball | \$279.00 |
| Inger Denny | \$277.00 |
| Verlene Moreno | \$271.00 |
| Gina Kelly | \$265.00 |
| Lucinda Khalil | \$256.00 |
| Missa Rich | \$245.00 |
| Juliana York | \$239.00 |
| Jena Tibulski | \$236.00 |
| Cynthia Jerdonek | \$230.00 |
| Crisonia Ochoa | \$230.00 |
| Dunja Fowler | \$228.00 |
| Jamie La Belle | \$228.00 |
| Morgan Kersting | \$227.00 |
| Summer Baker | \$225.00 |



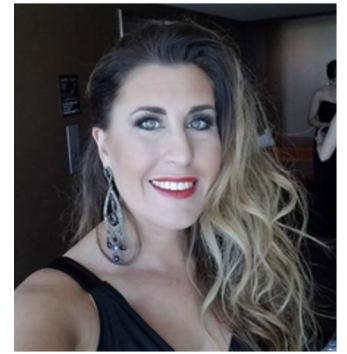
Our Queens

Queen of Wholesale:



Jeanne Fogleman

Queen of Sharing:

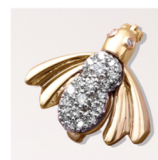


Veronica Wilkins



Court of Sales

| Consultant Name | YTD Total |
|------------------|------------|
| Carrie Ramirez | \$8,012.00 |
| Sadie Cowan | \$4,960.00 |
| Veronica Wilkins | \$4,254.00 |
| Jeanne Fogleman | \$3,790.00 |
| Kathleen Brooks | \$3,673.00 |
| Wendy Johnson | \$3,198.00 |
| Kristina Cook | \$2,780.00 |
| Carol Fairbanks | \$2,494.00 |
| Leticia Guzman | \$2,458.00 |
| Maria See | \$2,238.00 |



Court of Sharing



Who's Next?

Booking Text Option

Hi {{firstName}}! Congrats on being our special winner!

Let's schedule your Beauty Experience ❤️ with your girls.

We will do group facials with a treatment of your choice, lip & hand treatment & perfect foundation matching.

I'll send you the treatment menu to choose from.

Would a weekday or weekend appt work better for you?

GOAL SETTING BY THE QUARTER

INCOME/SELLING GOAL

How much income do you want weekly?

\$ _____ (desired income) per week

Now work the following equation to figure out what you need to sell to reach your goal:

\$ _____ (desired income)

Divided by 40% =

\$ _____ (Weekly Sales Goal)

What you need to sell weekly to reach your _____ desired income.

Multiply your weekly sales goal by 4 and get your Monthly Sales:

\$ _____ Weekly Sales

X (multiplied) by 4

= \$ _____ Monthly Sales Goal.

INCOME/TEAM BUILDING GOAL

Desired Number of New Team Members in the _____ quarter.

_____ New Team Members

If the average is 1 in 5 interviews equals a new team member, then

Multiple _____ Desired New Team Members

X 5 interviews/guest to meetings =

_____ Number of people I need to speak with during the quarter.

Now, take the Number of people you need to speak to

_____ and divide it by 3

To get your

monthly goal of _____ people I need to share with or bring to the meeting each week.

_____ Team Members X \$400

X 4% = \$ _____ monthly

STAR GOAL FOR THE QUARTER

Take your **Monthly Sales Goal**

\$ _____ X 50% =

\$ _____ Monthly Wholesale Order

Then take the **Monthly Wholesale Order** \$ _____

X Multiplied by 3 =

\$ _____ Quarterly Wholesale Order

This number needs to be \$1800 or more to qualify for Star Status.

Take your quarterly wholesale orders plus add \$600 per new team member for the quarter and you will have your Star Consultant Goal for the quarter.

\$600 X _____ of new team

members = \$ _____

Plus \$ _____ quarterly Wholesale orders

= \$ _____ STAR GOAL

Love Checks!

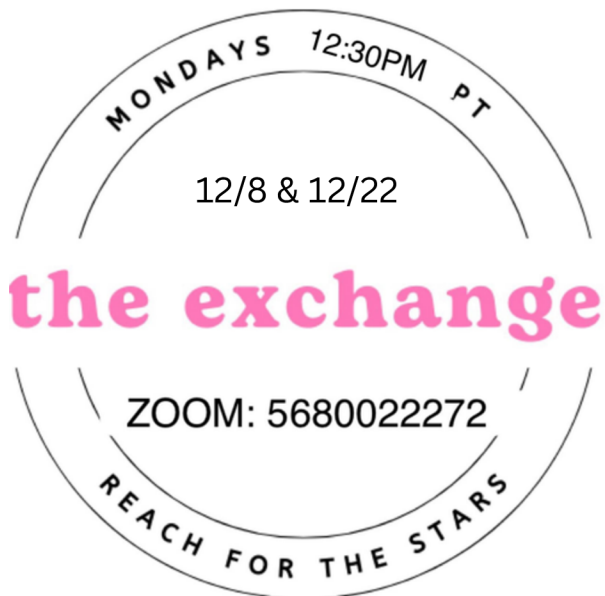
Last month's commission checks

13% Recruiters

Veronica Wilkins \$293.48

4% Recruiters

Portia Franklin \$11.16
Morgan Kersting \$5.00
Anne Weidenweber \$4.88
Sadie Cowan \$2.40



SUPER STARS UNIT



JOIN NOW



Scan to see news and updates faster

January Celebrations

Consultant

Birthday

| | |
|------------------|----|
| Katie Parncutt | 2 |
| Megan Sensibaugh | 7 |
| Jena Tibulski | 9 |
| Niki Alejandre | 13 |
| Dolly Chayer | 17 |
| Judy Cooper | 19 |
| Melissa Geimer | 22 |
| Andrea Lou | 24 |
| Carol Fairbanks | 26 |
| Melinda Davis | 28 |
| Holly Armstrong | 29 |
| Linda Martin | 31 |

Consultant

Anniversary (yrs)

| | |
|---------------------|----|
| Christie Cruikshank | 18 |
| Jennifer Lambert | 18 |
| Joyann Williams | 15 |
| Kelly Gonzales | 14 |
| Jeanne Fogleman | 13 |
| Yesenia Licea | 12 |
| Jozette Jessop | 11 |
| Andrea Lou | 9 |
| Chere Trujillo | 7 |
| Michele Osborne | 5 |
| Rosio Zamora | 2 |
| Jennifer Aceves | 1 |
| Tina Clark | 1 |
| Wendy Mclaughlin | 1 |

Wishing You
Christmas Cheer

Super Stars


Amy Spence, Senior Sales Director
3091 Eden Ct
Medford, OR 97504
(530) 519-7384
amyjspence@gmail.com

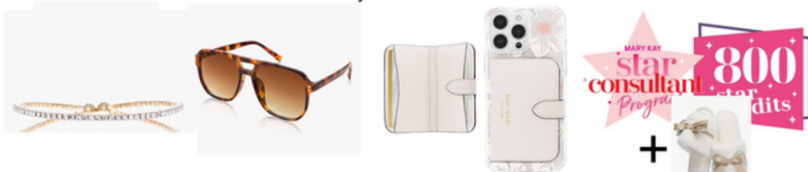


Super Stars



Super Stars  December

- Glow Girl. \$300 wholesale.
- Glow Girl  \$1200
all by the 15th
- Glow Girl Elite. \$1000.
- Max Out Glow Girl. \$600 Nov & Dec



Red Box

3 active team members
\$850 wholesale team



Grow Your Sales With the Power UP & Grow Selling Challenge!

POWER UP & GROW

Nov.

Place a \$600+ wholesale order in November AND December to earn 800 Star Credits!!

November 1 - December 31, 2025

Don't be a  Be a SUPER STAR!